

## Message Text

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ACTION COME-00

INFO OCT-01 NEA-10 ADP-00 EB-11 RSR-01 /023 W

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P 220920Z AUG 73

FM AMCONSUL ISTANBUL

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC PRIORITY 4445

AMEMBASSY ANKARA PRIORITY

AMEMBASSY BEIRUT PRIORITY

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BEIRUT FOR RCAA

E.O. 11652: N/A

TAGS: ETRN, TU

SUBJ: CIVAIR: BOEING COMPANY REPRESENTATION IN TURKEY

BEGIN UNCLASSIFIED

1. MR. OGUZ SEREN, MANAGING EDITOR OF DAILY TERCUMAN NEWS-PAPER HERE PLANS ARRIVE RENTON, WASHINGTON ON OR ABOUT AUG 24 TO DISCUSS WITH MR. JAMES KANE, DIRECTOR OF SALES FOR MID EAST, NORTH AND SOUTH AMERICA QUESTION OF BOEING REPRESENTATION IN TURKEY. SEREN ACTING ON BEHALF KEMAL ILICAK, OWNER OF TERCUMAN. SEREN FAVORABLY KNOWN BY CONGEN, REQUEST USDOC INFORM KANE BY PHONE (206) 237-4535 OF SEREN INTENDED VISIT. END UNCLASSIFIED

2. FYI ONLY: IN RECENT DAYS CONGEN OFF HAS BEEN VISITED BY SEREN, REPRESENTING ILICAK, AND JOEL TUCKER, BOEING SALES REP FROM BEIRUT. UPSHOT OF MATTER IS THAT ILICAK, WHO WORKED ON BOEING'S BEHALF DURING 1972 EFFORT TO SELL 727S TO THY, PRESSING HARD TO BE NAMED BOEING REP IN TURKEY AND TUCKER ADAMANTLY OPPOSED. ILICAK, WHO REPORTEDLY HAS STRONG JUSTICE PARTY CONNECTIONS IN ANKARA, CLAIMS THY OFFICIALS, INCLUDING GENERAL MANAGER AND BOARD CHAIRMAN, FAVOR HIS APPOINTMENT. TUCKER SAYS ILICAK TRYING

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BALCKMAIL BOEING BY THREATING TO RUIN BOEING CHANCE OF

SELLING FOUR 727-200S TO THY IF HE NOT APPOINTED. CONGEN  
OFF TOLD BOTH SEREN AND TUCKER THAT THIS IS COMMERCIAL  
DECISION WHICH BOEING AND ONLY BOEING MUST MAKE AND THAT  
USG WOULD TAKE NO RPT NO POSITION ON MATTER. HOWEVER,  
TO ACCOMMODATE SEREN, WHO IS RESPECTED JOURNALIST AND WHO  
GREATLY EMBARRASSED TO BE CAUGHT IN MIDDLE THIS DISPUTE,  
CONGEN OFF DID AGREE TO ASK USDOC TO INFORM BOEING THAT SEREN  
FAVORABLY KNOWN TO CONGEN AND TO NOTIFY THEM OF THIS IN-  
TENDED VISIT. TUCKER INFORMED WE INTENDED SEND SUCH  
MESSAGE. HE EXPRESSED NO OBJECTION BUT SAID HE DID NO THINK  
KANE WOULD AGREE TO MEET WITH SEREN.  
MACE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 AUG 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** morefirh  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Previous Handling Restrictions:** n/a  
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